

Track Record: 2009 – 2022

Management Consulting

- Build up and global management of Strategic Recruiting and Balanced Scorecard for Front Specialists *(developing function from scratch with full responsibility for a 2.5 year term)*
- Project Lead of a large, international Recruiting Initiative, Swiss Private Bank, Zurich *(assessment of candidate quality, business case assessment, compensation structure)*
- Global Review and Implementation of a Front Compensation Framework, Swiss Private Bank, Zurich *(review in line with global regulatory standards, contractual review and roll-out)*
- Systematic Assessment of Senior Management, Merger of two International Banks in Switzerland *(conducting systematic assessment and recommendation for future role considerations)*
- 360 Degree Survey of internal- and external Hiring Procedures, Swiss Private Bank, Zurich *(optimizing sourcing channels, internal processes, business case metrics)*
- Market Mapping of the entire Independent Asset Management Sector in Switzerland *(research and business intelligence)*
- Development of a Compensation Strategy, Swiss Private Bank, Geneva and Zurich *(competitive, performance based incentive structure in line with regulatory standards)*
- Development of a Functional Title Structure, Swiss Private Bank, Geneva and Zurich
- Due Diligence of Compensation Framework of a large acquisition target in Asia
- Employer Branding and Succession Planning, Middle East Market, Swiss Private Bank, Geneva and Dubai *(360 degree review of positioning and hiring processes)*

Placements – Board Level and Executive Management

- Chief Executive Officer Successor, Multi Family Office, Zurich
- Chief Executive Officer, Swiss Private Bank, Singapore
- Chief Executive Officer, Swiss Private Bank, Dubai
- Chief Executive Officer, Private Bank, Vaduz
- Chief Executive Officer Trust Company, Zurich
- Chief Investment Officer, Swiss Private Bank, Zurich
- Chief Operating Officer, Trust and Consulting Company, Zurich
- Regional Head, EXB Member, Continental Europe and Switzerland, Swiss Private Bank, Zurich
- Market Head Private Banking Switzerland, Swiss Private Bank, Zurich
- Market Head Nordics, Central and Eastern Europe, Swiss Private Bank, Geneva
- Head Private Banking, Swiss Private Bank, Zurich
- Head Private Banking, Swiss Private Bank, Geneva
- Chief Financial Officer, international trading, property and services company, Switzerland
- Head Services, accounting and IT services provider, Switzerland

Placements – Senior Management

- Senior Representative, Swiss Private Bank, Zug
- Branch Manager, Swiss Private Bank, Nassau, Bahamas
- Market Head Jewish Diaspora and Israel, MD, Swiss Private Bank, Zurich
- Desk Head, Brazil, Swiss Private Bank, Zurich
- Head Business Development Nordics, Swiss Private Bank, Zurich
- Head Multi Asset Class Portfolio Management, MD, Swiss Private Bank, Zurich

Placements – Front Specialists Private Banking

- Team (3 Private Bankers plus Assistant) Jewish Diaspora and Israel, Swiss Private Bank, Zurich
- Team (4 Private Bankers plus Assistants) Middle East, Swiss Private Bank, Dubai
- Team (2 Private Bankers), Turkey, International Bank, Zurich
- Team (3 Private Bankers), Israel, Swiss Private Bank, Tel Aviv
- Team Head, Swiss Private Bank, Singapore (2 separate cases)
- Senior Private Banker, Nordics, Swiss Private Bank, Zurich
- Senior Private Banker, Switzerland, Swiss Private Bank, Zurich
- Senior Private Banker, India Subcontinent, Swiss Private Bank, Zurich
- Senior Private Banker, Levant, Swiss Private Bank, Geneva
- Senior Private Banker, Independent Asset Manager, Zurich
- Senior Private Banker, Private Bank, Zug
- Senior Private Banker, Middle East UAE, Swiss Private Bank, Dubai
- Senior Private Banker, Eastern Europe, Swiss Private Bank, Zurich (5 separate cases)
- Senior Private Banker, Eastern Europe, Swiss Private Bank, Geneva
- Senior Private Banker, Middle East, Swiss Private Bank, Geneva
- Senior Private Banker, South Africa, Swiss Private Bank, Zurich
- Private Banker, Turkey, Swiss Private Bank, Geneva
- Private Banker, Middle East, Swiss Bank, Zurich